

October 2021

Tinamu expanded seed funding to CHF 2.5 million to accelerate go-to-market

ZURICH, Switzerland - October 12th - Tinamu Labs AG, a Zurich based ETH Spin-off, revolutionizes industrial monitoring by providing a fully digital and remote in- and outdoor inspection system. After successfully deploying first systems to customers, Tinamu just expanded their seed funding to CHF 2.5 million. All existing funds – [Alpana Ventures](#), [DAA Capital Partners](#) and [Spicehaus Partners](#) – as well as new private investors have contributed to accelerate the go-to-market.

The inspection of large industrial sites is a global challenge. Traditionally, thousands of inspectors travel around the globe to perform the inspections and generate insights for their daily operations. This leads to massive costs, inefficient workflows and unnecessary travelling that creates a huge environmental impact. Tinamu revolutionizes classical manual workflows by providing a fully digital solution to inspect industrial sites remotely – without needing a drone pilot.

After a lean development process, Tinamu deployed the first functional prototypes in June 2021 and since then already closed annually recurring contracts in the 6-digit range.

“Getting the system out, and generating first recurring revenue with it, was a huge milestone for Tinamu. Within just a few months, we could deploy two systems nationally and one internationally.” Daniel Meier, Co-Founder and Business Lead at Tinamu.

Based on patented technology, the system works independently from GPS and can thus even be applied to challenging indoor environments. Using a fully automated drone system, data is captured, analyzed and the insights are shared with the user in real-time.

Tinamu’s remote sensing solution replaces the need for in-person inspections, which results not only in costs savings for these companies, but also reduces their CO₂ footprint significantly.

The additional funds raised are used to capitalize on this opportunity and leverage the push for digitalization that is experienced globally. Tinamu is currently hiring additional talent that will gear-up their go-to-market journey. The team will accelerate product development to bring the early product to a scalable version and at the same time further prove Tinamu’s business model.

“We are now looking forward to further accelerate our pace and onboard more companies. With the additional funding we can reach the next milestones even faster, accelerate the company’s growth and deliver on Tinamu’s promise of safe, reliable, and consistent data acquisition.” Tobias Nägeli, Co-Founder and CEO at Tinamu.



About Tinamu Labs AG: Tinamu was founded in late 2018 by David Lanter, Daniel Meier, Samuel Oberholzer, and Tobias Nägeli. The young and innovative startup is building cutting-edge technology to automate large scale repetitive inspection workflows. Thus, Tinamu is developing a solution that uses drones as flexible, flying sensors that allow a highly efficient and fast data acquisition.

For more information, visit www.tinamu-labs.com

For media inquiries, please contact david@tinamu-labs.com